WE ARE RiverPark Partners, a New York-based boutique investment bank providing clients with M&A, growth capital, and strategic advisory and consulting services. We specialize in selling family-owned businesses in the lower middle market. RiverPark Partners is part of the broader RiverPark group, a financial institution with decades of experience and success in managing various funds both in the public and private capital markets.

**OUR TEAM** of FINRA-licensed investment bankers is driven by a unique blend of worldclass athletic achievement and exceptional financial expertise. Comprising former elite athletes, we bring the same values of excellence, discipline, integrity, and teamwork from the sports arena to the world of boutique investment banking. We believe that with the right mindset, nothing is impossible.



## **Private Capital Markets**

1

## M&A

Growth Capital

Consulting

- Typical Sell-side M&A range:
  - o \$5-150M Revenue
  - o \$2-15M EBITDA
- Buy-side M&A:
  - o Identify acquisition targets
  - Assist financial sponsors and family businesses in structuring and negotiating deal terms
- Advise companies with established business models and viable growth strategies on growth capital alternatives (debt or equity) from strategic, valueadded partners
- Valuation reports

3

- M&A planning and preparation
- Detailed financial and operating models
- Cap table analysis
- Project/Opportunity assessments
- Outsourced CFO-level tasks
- Post-acquisition integration assistance

**INDUSTRIES** of elevated interest include Business Services, Manufacturing, Industrials, Training and Education, Healthcare, and Software.

CONTACTS

**Bence Valics** 

2

Managing Partner (917) 724-5448 bence@riverparkib.com Lucas Gielen

Managing Partner (718) 200-5086 lucas@riverparkib.com